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**SLOPES - Group purchase of electricity and gas - Energy Action**

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**SLOPES** <slopes.au@gmail.com>  
Bcc: frank.zipfinger@gmail.com

31 July 2018 at 10:59

Dear SLOPES Members and Associates

In responding to the survey which SLOPES undertook during 2017, Clubs indicated their strong interest in SLOPES negotiating discounts through bulk purchasing programs – as we have done with insurance.

Acting on that response SLOPES is actively pursuing a discount on energy use for Clubs.

Attached is information on what Clubs can do to reduce their energy consumption costs.

Clubs that participate may expect to see a significant reduction in energy costs (we are hopeful of around 20% although some very small Clubs may not benefit greatly).

This email has been sent also to Associates of SLOPES who are welcome to participate if they wish.

As we have experienced with our insurance program, we expect the more involved in the group arrangements here the better the outcome for all.

Clubs and Associates interested in pursuing this opportunity need to respond to the survey by 22 August.

The link to do that is set out in the attachment but can also be found here: <https://slopes.org.au/energy-usage-survey/>

For questions please just reply to this email addressed to SLOPES Committee member Roland Everingham.

Regards

Frank Zipfinger  
President  
SLOPES



**SLOPES Energy Action .pdf**  
350K

## OPPORTUNITY TO REDUCE ENERGY COSTS FOR SLOPES CLUBS

SLOPES has retained Energy Action to conduct a group purchase of electricity and gas for SLOPES members. Energy Action is an energy broker – similar to an insurance broker.

The intention is to obtain a discount on energy costs by using the combined buying power of our 88 Clubs.

By participating SLOPES members could see a significant percentage reduction in their energy costs (dependant on their overall consumption).

### THE PROCESS

1. Each Club wishing to participate must upload its energy bills for the last 12 months by **22 August** at: <https://slopes.org.au/energy-usage-survey/>
2. By uploading bills each Club is authorising SLOPES to negotiate on their behalf. (The alternative is to obtain 88 separate letters of authority which is cumbersome and will dilute the discount).
3. Energy Action will analyse the bills to determine which Clubs would benefit from this group process (some very small Clubs may not benefit greatly). This will be done by **5 September**.
4. Energy Action will prepare a report on the benefit each Club would receive by participating. SLOPES will make this information available to each Club on an individual basis – and Clubs will then confirm on an individual basis whether to proceed or not.

### THE FINE PRINT

#### What will it cost?

Nothing to Clubs or SLOPES – Energy Action will receive a commission from the successful Energy provider.

#### How much discount will be obtained?

That will depend on the number of Clubs which participate. The more that participate the better the discount.

#### What if energy prices increase?

There is an annual price reset in July every year, however the percentage discount rate will be locked for the term of the agreement.

#### How long will the discount be in place?

2 years at which time it will be reviewed, and a new tender process will take place.

#### Why do I need to authorise SLOPES to act on our behalf?

By group purchasing Clubs will obtain the best possible rate (much like our insurance arrangements). After the discount is negotiated the authority to SLOPES will end.

#### Will future bills go to SLOPES or Clubs?

All future bills will go to Clubs at the address on their current bills.

#### Does this apply to bottled gas?

No, only mains gas.

### INQUIRIES

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