



Frank Zipfinger <frank.zipfinger@gmail.com>

SLOPES & Jardine Lloyd Thompson Insurance Appointment - Follow Up

SLOPES <slopes.au@gmail.com>
Bcc: frank.zipfinger@gmail.com

31 January 2014 at 22:42

Dear SLOPES Members

See below a follow up email from Danielle Snelling at JLT.

This relates to the insurance program for our Clubs.

You will recall JLT were chosen as our preferred brokers following a rigorous tender process late last year.

To join up with JLT and stay in the program, each Club needs to sign and return to Danielle the letter of appointment attached to her email.

Our renewal date is in early May.

And JLT need time to negotiate with insurers the best deal for the program.

To do that JLT need to have as many Clubs as possible signed up to the program.

[If your Club wants to be part of the program, please sign and return to Danielle the letter of appointment as soon as possible.](#)

Regards

Frank Zipfinger

President

SLOPES

Hi All

Following the SLOPES and JLT communication in December, January has come and almost gone and the snowline renewal cycle is drawing closer, we would greatly appreciate if you could kindly return the attached letter of appointment on your club letterhead, signed and dated to enable us to approach the market. The return of this letter is vital to ensure maximum group purchasing discounts.

Please do not hesitate to call me to discuss further should you have any questions.

Many thanks

Danielle Snelling | Account Executive | Business Insurance Services Team | Jardine Lloyd Thompson Pty Ltd

Po Box 464 | Winston Hills | NSW | 2153

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Tel: +61 (0)2 8824 1511 | Freecall: 1300 883 146 | Fax: +61 (0)2 8824 1690

danielle.snelling@jlta.com.au | www.jlta.com.au



Jardine Lloyd Thompson (JLT) is proud to enter into a relationship with Ski Lodges Organisation of Perisher, Smiggins and Guthega Inc. (SLOPES).

JLT will constantly strive to deliver the best possible savings on your insurance premiums whilst providing exceptional service and quality insurance covers.

We aim to leverage the buying power of the group to lower premiums for all members without limiting the level of cover provided.

What you need to do...

Stage 1 is to return your signed Letter of Appointment (emailed to you by SLOPES on 10/12/2013).

With this letter, JLT will then gather information to enable the marketing process to commence for your 2014-2015 renewals.

The return of this letter is vital to ensure we achieve the maximum group purchasing discounts.

JLT recognise that excellent service is the key to a successful partnership, providing you with a dedicated broking team with Danielle Snelling as your Key Account Manager along with Julia Cowie and Lauren Bailey acting in support on a day-to-day basis.

Thanks

Danielle & the SLOPES team at JLT

You can contact Danielle at any time to discuss any queries you may have on

Danielle Snelling

T: 02 8824 1511

E: Danielle.Snelling@jlta.com.au

Any advice in this document is general advice and does not take into account your objectives, financial situation or needs. You should consider the Product Disclosure Statement and/or Policy before acting on this advice. For a copy please contact us. For JLT Discretionary Trusts all cover is subject to the Trustee's discretion and/or the relevant policy terms, conditions and exclusions. Please visit www.jlta.com.au or contact JLT Group Services Pty Ltd ABN 26 004 485 214. AFS License 417964. Tel. +61 (0)8 8416 0288 for the relevant Product Disclosure Statement, or for further information. Current as at December 2013.

Jardine Lloyd Thompson Pty Ltd ABN 69 009 098 864 AFSL 226827
Level 11, 66 Clarence Street, Sydney NSW 2000. Tel +61 (0)2 8280 9000. www.jlta.com.au

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—
Frank Zipfinger
President
SLOPES

2 attachments

 **0874_093_ES_SLOPES_Introduction.pdf**
530K

 **JLT Letter of Appointment.doc**
38K



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Thanks

Danielle & the SLOPES team at JLT

INTRODUCING JLT

JLT is an international group of insurance and risk specialists and is one of the largest companies of its type in the world.

With over 900 people across Australia and New Zealand and 9,000 worldwide, you can be sure JLT is a name you can rely on.

You can contact Danielle at any time to discuss any queries you may have on

Danielle Snelling

T: 02 8824 1511

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Letter Of Appointment

To Jardine Lloyd Thompson Pty Ltd (JLT)

I/We

Of

hereby appoint your Company as our Insurance Brokers to act on our behalf on all matters pertaining to our general insurance programme.

We agree that you will receive a commission from insurers for arranging our insurance, which is a percentage of the premium paid by us before stamp duty, fire services levy, GST and any other government charges, taxes, fees or levies. It will vary depending on the insurer and the policy and you will advise us of the range of commission.

We understand that administration fees may be charged for additional services that we may elect to use in the future in connection with Risk Management and Consulting services.

All premiums, fees and charges are payable within fourteen (14) days from the date of invoicing.

Unless otherwise instructed in writing prior to expiry date, each Policy of a renewable nature is to be renewed for its usual term.

We understand that you will carry out a review of our insurance programme as soon as practicable and will then advise us, in writing, of any identified deficiencies in the programme, together with your recommendations.

We understand, that to discharge your duties as insurance brokers, you may offer us on occasions other insurance products. If we do not wish to receive these, we shall advise you.

Dated the day of 20.....

Signed: