



Frank Zipfinger <frank.zipfinger@gmail.com>

SLOPES - Club insurances - Unsolicited approach from finsura - Please ignore

SLOPES <slopes.au@gmail.com>

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Bcc: frank.zipfinger@gmail.com

Dear SLOPES Members

A Club has told us they have received an unsolicited email from 'Altitude' associated with finsura insurance broking titled "*Alpine Insurance*" and suggesting that "*many underwriters are experiencing capacity issues with risks above the snowline*".

This approach has **NOT** been organized by SLOPES and we have **NOT** had any discussions with finsura.

Most of our Clubs are insured via the arrangements set up by Jardine Lloyd Thompson Limited (JLT) a few years ago following a rigorous tender process co-ordinated by SLOPES.

The benefits of our substantial Club numbers underpinning the JLT program have been highlighted in various updates - and will be reported on again for this year shortly.

Those benefits include lower premiums, excellent claims service and better terms and conditions.

We are not aware of any so-called "capacity issues" with the JLT program.

In fact JLT has recently placed cover for all Clubs for the next period starting in May 2017 and Clubs in the program by now will have received their renewal information.

SLOPES strongly encourages Clubs to ignore the finsura approach and to remain part of the JLT program.

If you have questions, please contact us.

Regards

Frank Zipfinger
President
SLOPES

PS Clubs not on the JLT program are welcome to join at any time. To do that, please contact Danielle Snelling at JLT: danielle.snelling@jlt.com.au or 0417 286 339.